

August 20, 2020

## **Meeting Minutes**

[Join Zoom Meeting](#)

Meeting ID: 956 9585 0378 (Password: SMSA1234)

## **Board Attendees:**

**President John Field (Barnstable YC)**

**1<sup>st</sup> VP Andy Herlihy (Community Boating Center - New Bedford)**

**2<sup>nd</sup> VP Beth Smith (Grand Cove YC)**

**Treasurer - Judy Quinn (Hyannis YC)**

**Secretary – John Maggioni (Chatham YC)**

**Administrator - Rob Hurd (Tabor Academy)**

List of other participants in Appendix A (ZOOM Chat )

Meeting called to order by President John Field at 2003 hours.

### **1. President's Report (John Field – Barnstable YC):**

Welcome to our 2020 annual meeting – we closed last season with modest goals and an active group planning for adult team racing this season. Unfortunately, with the Covid pandemic, SMSA trophy events, adult team racing, and most youth events were put on hold while we all learned to navigate a new normal. It's a little ironic that another of our goals was to improve SMSA communication – which is one thing we certainly achieved!

Our spring opened with frequent planning sessions that regularly had dozens of participants from all over the region on Zoom – discussing State guidance and how to safely operate a club and sailing program. What we all learned we were able to share, with the important caveat that one-size did not fit all and we had to tailor and adopt policies that worked for our specific locations and authorities. In some cases, programs were put on hold, others created operational plans for programs to run and balanced staff and student safety with reduced operations. Masks and Buffs became part of the daily equipment, and hand washing and sanitization the norm.

Edgartown, Chatham and Plymouth held invitationals with lower numbers and adjusted schedules. Other Regattas were paused, with weekend and weeknight club racing and smaller sail-in events of old taking place locally. All in all, our 45 member organizations and their dedicated volunteers and staff deserve tremendous thanks for their efforts this season to make sailing work safely for so many. As my term concludes, I extend my thanks to our Board and Rob Hurd who continues to administer our organization. This season was successful due to the information we shared and the communication that developed between us, and I hope the forum we started continues in easier times ahead.

Stay safe, wear masks and keep sailing! Fall is a lovely season on the Cape. Please join me in welcoming incoming President Andy Herlihy for the 2021 season.

### **2. Treasure's Report (Judy Quinn – Wianno YC)**

- Financing basically unchanged since one-year ago.
- Appendix B – P & L Statement
- Appendix C – Balance Sheet
- Appendix D – A/R Aging

**3. Administrator's Report (Rob Hurd – Tabor Academy BC)**

- No SM Sailing regattas this year
- Off season plans:
  - Fall Junior sailing ZOOM Symposium
  - Fall/Winter Adult Sailing ZOOM Summit
  - Training:
    - Setting up Level-1 on-line and in-person classes for Spring and Summer 2021.
    - Level-2 Instructor course for pre-summer 2021
    - Level-3 Coach
    - Judge/Umpire/Race Management seminar.
  - Appeal Committee
  - Updates Grand Prix Regatta plan
  - Peg Dates 2021

**4. Review of 2020 season**

- **Beverly YC (Ali Mitchell)**
  - Really, really great. Good flag officer support
  - Hire a camp nurse who handled all the Covid responsibilities
  - Register camp with the state, so had to follow a lot of guidelines that we would have done anyways
  - Good small classes
  - Sailors got a lot out of the program
  - Covid protocols forced some sailors to challenge themselves
  - Differently: relaxes on the rigor due to Covid but could have been more strenuous.
- **Buzzards YC (David Korb)**
  - Ran the full program
  - Swap put normal widgeons for Bourne community sailing optis.
  - 20 Optis every morning with 3-6 sunfish and some family widgeons
  - Overall, kids got much better b/c they spend more time on the water
  - Overall, kids did not like the lasers as much as they liked the 420s (
  - Did a lot of racing within the club.
  - Dropped expectations of the kids (Shoes, buffs, evaluations, etc) b/c wanted the kids to have more fun.
- **West Dennis YC (Amanda Donahue)**
  - Scaling way back on numbers helped out. Of the 83 kids, almost 0 sailors all year
  - More time on the water, less time on land
  - Kids got burned out some
  - Kids good about buffs
  - Families happy
- **Wiannio YC (Judy Quinn)**
  - No program this year
  - Charter out boats to family
  - Instructors available for private lessons
  - Lots of family sailing this summer.

- **Hyannis YC (Nic Judson)**
  - Robust program; able to work within Harbor master guidelines
  - Buffs, sanitization of boats worked well
  - Worked in pods mainly
  - Lower level kids benefited a lot sailing with the same kids, same instructors, and same boats
  - Collaboration with some other clubs (WDYC, WYC). Opportunities to compete with other clubs
  - 162 kids between sailing and swimming
  - Structured and staggered start and finish of each program,
  - Chalk talks were by ZOOM or e-mail before and afterwards sailing (everyone bring a fork to class tomorrow in the middle of each ZOOM to make sure who was watching)
  - No hanging out – no socialization at club.
  - Covid positive at the end of the season, which was a shock and required a shut down. A lot of things were done well, but this was a clue that not everything was done as safely as possible.
- **Quissett YC (Randi Ferreo)**
  - Landlord would not let them sail as normal
  - Able to get up to 32 kids in a very small localized program
  - Recaps by instructors overnight worked well
  - Small groups lead to some strong sailors – more one-on-one stuff next year.
  - Kids really enjoyed the local activities.
  - Thanks to Buzzards for taking a few of our kids to BJR.
- **Vineyard Haven YC (Greg Stevens)**
  - Number down roughly 50%. Very local and family oriented
  - Lighter regatta scheduled well received by family and sailors,
  - Windsurfing was a great addition to the program; kids had fun sailing, not just racing.
  - Overall a pretty simple program but lost of learning.
- **Chatham YC (John Maggioni)**
  - Covid scare mid-season that turned out to be a non-issue
  - Boats stayed in much better shape b/c they were not traveled.
  - Staff hours about the same; they were cleaning more but traveling to regattas less.
  - Intra-club regattas instead of the normal Chatham Regatta that went very well.
  - Not a lot of social event, but kids had a good time – Huge win.
- **Community Boating Center (Andy Herlihy)**
  - Adding two more weeks to our program b/c schools are delayed
  - Pod designed which helped when we had a couple of scares
  - Team managed the social distances and the mask
  - On shore side was strange, but waterside stuff went well.
- **Comments:**
  - Overall, a lot of clubs had to think and re-investigate their program.
  - DEI. How do we do more to be more inclusive? Good items for off-season discussion.

## SM Sailing Annual Meeting

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### 5. Nomination Committee report.

- President Andy Herlihy (New Bedford Community Boating)
- 1<sup>st</sup> Vice President Beth Smith (Grand Cove YC)
- 2<sup>nd</sup> Vice President Greg Stevens (Vineyard Haven YC)
- Secretary John Maggioni (Chatham YC)
- Treasurer Judy Quinn (Wianio YC)

Slate approved unanimously by voice vote

With no further business, the call was adjourned at 2048.

### Appendix A: Chat from ZOOM Call

19:59:24 From Mezzetti : Emily Mezzetti, Hyannis Yacht Club  
19:59:24 From Andy Herlihy : Andy Herlihy - Community Boating Center New Bedford  
19:59:38 From Beth Smith : Hello everyone,  
20:00:08 From John Field : John Field, Barnstable YC  
20:00:16 From Beth Smith : Beth Smith, Grand Cove, Hyannis  
20:00:25 From Gregg Nourjian : Gregg Nourjian Beverly Yacht Club  
20:00:27 From Judyquinn : Judy Quinn. Hyannis and Wianno  
20:00:34 From David Korb : David Korb - Buzzards Sailing School  
20:00:38 From Amanda Donohue : Amanda Donohue- West Dennis yacht club  
20:02:44 From Phyllis Partridge : Phyllis Partridge  
20:11:07 From Randi Ferrero : Hello, Randi from Quissett  
20:38:00 From David Korb : Forgot to mention that we had to close one day due to a sailor who had a sore throat and had been exposed to both our morning and afternoon sailors. Sailor was tested at a private lab in Falmouth and we resumed next day.  
20:39:11 From Randi Ferrero : We are adding too...into September due to late start of school.  
20:42:34 From John Maggioni : One positive we had with staggered race times many of the sailors were racing in several different classes of boats . Beetle Cat in morning then Laser in afternoon  
20:43:24 From Nic Judson : Nic Judson- Hyannis YC  
20:47:48 From Mezzetti : Thanks everyone for a great season. The support of SMSA as we developed our program plan was integral to our success. Congratulations John!  
20:48:32 From Randi Ferrero : Thank you!!  
20:48:35 From Amanda Donohue : Thanks everyone!!  
20:48:53 From John Maggioni : John Maggioni from CYC

# SM Sailing Annual Meeting

August 20, 2020

## Appendix B - SMSA P & L Statement

7:14 PM

08/18/20

Accrual Basis

### SOUTHERN MA SAILING ASSOCIATION

#### Profit & Loss

January 1 through August 18, 2020

	Jan 1 - Aug 18, 20	Jan 1 - Aug 18, 19	% Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Dues</b>			
Clubs	18,600.00	18,000.00	3.3%
<b>Total Dues</b>	18,600.00	18,000.00	3.3%
<b>Championships</b>			
Entry Fees	0.00	5,078.85	-100.0%
Team Racing	0.00	200.00	-100.0%
<b>Total Championships</b>	0.00	5,278.85	-100.0%
<b>Total Income</b>	18,600.00	23,278.85	-20.1%
<b>Expense</b>			
<b>Administration Expenses</b>			
Bank Service Charges	35.00	9.00	288.9%
<b>Professional Fees</b>			
Accounting Fees	1,000.00	1,699.75	-41.2%
Administrative Fees	3,000.00	3,000.00	0.0%
<b>Total Professional Fees</b>	4,000.00	4,699.75	-14.9%
<b>Web Site Fees</b>			
Website Maintenance	2,132.04	485.46	339.2%
<b>Total Web Site Fees</b>	2,132.04	485.46	339.2%
<b>Total Administration Expenses</b>	6,167.04	5,194.21	18.7%
<b>Championships Expenses</b>			
Symposium Expense	300.00	0.00	100.0%
Team Racing	0.00	3,932.26	-100.0%
Cummings Cup Expenses	0.00	346.31	-100.0%
Gill Trophy Expenses	0.00	871.23	-100.0%
Trophies	982.00	1,489.00	-34.1%
<b>Total Championships Expenses</b>	1,282.00	6,638.80	-80.7%
<b>MA Annual Report</b>	100.00	100.00	0.0%
<b>Office Expense</b>	0.00	48.97	-100.0%
<b>Postage and Delivery</b>	71.90	62.60	14.9%
<b>Total Expense</b>	7,620.94	12,044.58	-36.7%
<b>Net Ordinary Income</b>	10,979.06	11,234.27	-2.3%
<b>Net Income</b>	<b>10,979.06</b>	<b>11,234.27</b>	<b>-2.3%</b>

# SM Sailing Annual Meeting

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## Appendix C - SMSA Balance Sheet

7:14 PM  
08/18/20  
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Appendix D - SMSA A/R Aging Summary

7:15 PM  
08/18/20

**SOUTHERN MA SAILING ASSOCIATION**  
**A/R Aging Summary**  
As of August 18, 2020

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	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>&gt; 90</u>	<u>TOTAL</u>
BUZZARDS YC	0.00	0.00	0.00	0.00	300.00	300.00
COTUIT M	0.00	0.00	0.00	0.00	300.00	300.00
NANTUCKET COMM SAIL	0.00	0.00	0.00	0.00	100.00	100.00
ONSET BAY CENTER	0.00	0.00	0.00	0.00	100.00	100.00
PROVINCETOWN YACHT CLUB	0.00	0.00	0.00	0.00	300.00	300.00
<b>TOTAL</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,100.00</b>	<b>1,100.00</b>