

## SMSA Awards Dinner & Annual Meeting

August 22, 2017

### 1) President's Report (Natalie Coleman-Fuller – Chatham YC)

- Board voted in July to award ‘Training Grants’ to the following six member organizations.
- Rob will start the process of collecting supportive data and sending checks through the bookkeeper.
- Organizations were:
  - Orleans YC
  - Nantucket Community Sailing
  - Wild Harbor YC
  - Community Boating Center
  - Quissett YC
  - Chatham YC

### 2) Treasurer's Report (Judy Quinn– Hyannis YC)

- Income is down 7.5% over the first 8 months of the year as compared to 2016
- Expenses are up 30.9% over the first 8 months of the year as compared to 2016
- Profit as of 8/22/17 stands around \$7,400. There are roughly \$3,700 in expenses and \$1600 in income outstanding. Treasurer expects that SM Sailing will register a small profit by the end of 2017.
- Full Profit & Loss Sheet is attached in Appendix A.

### 3) Administrator's Report (Rob Hurd – Tabor Academy BC)

- Awarded 6 training grants this summer (see above)
- Identified 2-3 possible Instructor trainers and working on getting them certified to teach Level-1 courses before next June.
- Handed out over 100 Race Management Code flag stickers in three weeks.
- Working on a new Grand Prix Protocol for 2018 to 2028. Will be presented to the board for discussion in a fall conference call.

### 4) Awarding of the Prizes (Rob Hurd – SMSA Admin)

#### **Commodore Hovey Trophy - Wianno YC**

#### **C420 Grand Prize Skipper Awards.**

1. Henry Hayden - Nantucket YC
2. **Matthew Lopes - Wild Harbor YC**
3. Santiago Hirschmann - New Bedford YC
4. **Olivia First - Quissett YC**
5. **Stephen Pellegrino -Wianno YC**

**C420 Grand Prize Crew Awards.**

1. Gigi Diserio - Nantucket YC
2. **Lily DiPietro - Wild Harbor YC**
3. Joseph Russo - New Bedford YC
4. Gwyneth Howell - Vineyard Haven YC
5. **Mikayla Mathieu - Wianno YC**

**Opti White Grand Prize Awards.**

1. Peter Herlihy - New Bedford YC
2. Samara Walshe - Edgartown YC
3. **Jack Spillane - Hyannis YC**
4. **Owen Fantuzzi - Wianno YC**
5. Tieran Burns - Nantucket YC

**Opti Blue Grand Prize Awards.**

1. **Jonnie Cliffolillo - Beverly YC**
2. **Conrad Schofield - Wianno YC**
3. **Jack Homa - Hyannis YC**
4. **Quinn Healey - Wianno YC**
5. Camilla Murray - New Bedford YC

**Opti Red Grand Prize Awards.**

1. Coleman Schofield - Wianno YC
2. Jack Welburn - Stone Horse YC
3. **Drew Mastovsky - Beverly YC**
4. Landon Cormie - Vineyard Haven YC
5. **Peter Cotoia - Hyannis YC**

**Francis Nash Award**

1. Jack Murphy/ Connor Blanchet - Chatham YC
2. Jack Howard/ Michael Collins - Hyannis YC & Cotuit Mos. YC
3. Ellen Fuller/ Tommy Szymanski - Chatham YC

**John J Jones Awards** - Harris Padeys (Chatham YC)

**Team Racing Champs (Durant Trophy)**

1. **Hyannis YC**
2. Stone Horse YC
3. Stage Harbor YC
4. **Cotuit Mos. YC**

**Commodore Cumming Cup**

1. **Stone Horse YC**
2. **Chatham YC**

**Gill Trophy**

1. **Julia Wyatt/ Jessica Friedman - Falmouth YC**
2. **Olivia Gonzalez/ Catherine Shakin - Stage Harbor YC**
3. **Taylor Eastman/ Lindsay McManus - Hyannis YC**
4. **Olivia First/ Samantha Jensen - Quissett YC**
5. **Anna Olsen/ Ceci Bohan - Quissett YC**
6. **Madeline Kerr/ Maeve Fiske - Vineyard Haven YC**

**BOLD** indicates that trophies were handed out at the SM Awards Dinner

5) New Business: None proposed

6) Nominating Committee's Report.

- Nominating committee presents Andy Herlihy (Community Boating Center, New Bedford) as second Vice – President.
- Approved with no objection. Congratulations Andy.

7) Motion to adjourn.

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August 22, 2017

5:33 PM  
08/22/17  
Accrual Basis

**SOUTHERN MA SAILING ASSOCIATION**  
**Profit & Loss**  
January 1 through August 22, 2017

	Jan 1 - Aug 22, 17	Jan 1 - Aug 22, 16	% Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Dues</b>			
Clubs	18,000.00	17,900.00	0.6%
<b>Total Dues</b>	18,000.00	17,900.00	0.6%
<b>Championships</b>			
Entry Fees	5,311.00	7,300.50	-27.3%
<b>Total Championships</b>	5,311.00	7,300.50	-27.3%
<b>Total Income</b>	23,311.00	25,200.50	-7.5%
<b>Expense</b>			
<b>Administration Expenses</b>			
Bank Service Charges	9.00	9.00	0.0%
Dues and Association Fees	130.00	0.00	100.0%
<b>Professional Fees</b>			
Accounting Fees	1,823.50	1,940.15	-6.0%
Administrative Fees	2,750.00	2,500.00	10.0%
<b>Total Professional Fees</b>	4,573.50	4,440.15	3.0%
<b>Web Site Fees</b>			
Website Maintenance	485.46	584.86	-17.0%
<b>Total Web Site Fees</b>	485.46	584.86	-17.0%
<b>Total Administration Expenses</b>	5,197.96	5,034.01	3.3%
<b>Championships Expenses</b>			
Team Racing	3,702.54	3,124.30	18.5%
Clinics	700.00	650.00	7.7%
Cummings Cup Expenses	310.51	0.00	100.0%
Gill Trophy Expenses	1,737.24	2,927.95	-40.7%
Trophies	3,146.40	202.00	1,457.6%
Signal Flag Stickers	437.15	0.00	100.0%
Race Management Seminar	420.00	0.00	100.0%
US Sailing Race Seminar	104.06	0.00	100.0%
<b>Total Championships Expenses</b>	10,557.90	6,904.25	52.9%
<b>MA Annual Report</b>	100.00	100.00	0.0%
<b>Office Expense</b>	0.00	76.20	-100.0%
<b>Postage and Delivery</b>	60.61	47.00	29.0%
<b>Total Expense</b>	15,916.47	12,161.46	30.9%
<b>Net Ordinary Income</b>	7,394.53	13,039.04	-43.3%
<b>Net Income</b>	<u>7,394.53</u>	<u>13,039.04</u>	<u>-43.3%</u>