

SOUTHERN MASS SAILING

December 8, 2006
Meeting Minutes
CONFERENCE CALL

PRESENT: Tim Bryan, John Faudree, Peter Johns, Phyllis Partridge, Richard Watson

1. **BUZZARDS YACHT CLUB** – Past season dues outstanding to date. All in favor of continuing to pursue these fees. Scot Northrup to be contacted again and reminded of outstanding dues.
2. **WEB SITE** – Minimal progress at this time continuing to work on new website.
3. **GRAN PRIX** - All agree that it is out of control with the number of events. Discussed reducing the number of events scored for both the 420's and the Opti's. Better race management needed..if events kept smaller better control might be more attainable. Peter presented idea : 420 EVENT – Hosted by Edgartown Vineyard Haven Beverly score two out of three, OPTI EVENT – Edgartown Stone Horse Wianno Beverly, LASER EVENT – Edgartown Beverly Scituate. Concern expressed for two offshore venues. All agreed that less Gran Prix commitment would allow juniors to compete in more out of area events.
4. **FINANCIALS** – Richard reported that Wes has been helpful in sharing all documents. Tax ID is current and association has been diligent in filing annual returns. Bookkeeper will be hired and will open an account and pay out and report with a monthly statement. To date it appears that less than 20 checks per year have been written. As of 4-17-06 \$20000.00 is in a Money Market account. Wes will do 2006 filings.
5. **MEMBERSHIP** – Review of monies brought in with membership dues and compared to monies spent to accomplish that goal. It was noted that Clubs pay between \$75. - \$375. to be a member of Southern Mass Sailing. In addition monies are generated from Individual and Family memberships dues. This effort requires much effort with the recording of each membership and the generation of a member card annually. Discussion to go forth with only a Club membership and all members of each Club are members of Southern Mass Sailing. Fee structure would be established based on size of Club. Discussion on pros and cons of such a membership structure. Benefit for Clubs to pay a flat fee and all members are inclusive. Need to get input from member clubs. Peter will draft a letter for Board to review with a pricing model..if all in agreement letter will be sent to membership for input.
6. **TEAM RACING and CHAMPIONSHIPS** – John to schedule ladder events. Duxbury Bay would like to again host the Team Racing finals. Beneficial to have a B Team final also. Community Boating of New Bedford expressed interest in being involved.
7. **NAME CHANGE** – suggested to rename association to Southern Mass Sailing. No objection brought forth.
8. **REQUESTS** – to date no response received from BYC and Wianno Flag Officers to Peters request for input on how Southern Mass Sailing can meet the needs of the membership. All in favor of drafting a survey with input on instructor pay scales, job descriptions. Clubs can remain anonymous but give input on their size, number of participants, class structure etc. Peter and Phyllis to work on a list of contacts for the member Clubs.
9. **NEXT MEETING** – Peter suggested another conference call meeting in January and will schedule a Representatives Meeting to follow.

Respectfully submitted,
Phyllis Partridge