

# **SOUTHERN MASS SAILING ASSOCIATION**

## **ANNUAL MEETING**

**NOVEMBER 13, 2007**

**SHERATON BRAINTREE**

**BRAINTREE, MA**

PRESENT: Peter Johns, Wianno YC, Richard Watson, Wild Harbor YC, Tim Bryan, Edgartown YC, Phyllis Partridge, Beverly YC, Matt Wake, Sturgis Boat Works, John Fields, Hyannis YC, Wes Durant, Wild Harbor YC, Jim Logue, Scituate Harbor YC, Gary Doodlesach, Falmouth YC, Emily Eldh, Dennis YC, Preston Hoffman, Scituate Harbor YC, Bob Adams, Vanguard Boat Store, Harry Norweb, Beverly YC, Ray Cullum, Beverly YC, Tom Denney, Beverly YC, Tom Tullius, Quisett YC, Lisa Patten, Stage Harbor YC.

Meeting called to order at 1805.

Peter Johns began introductions and member representatives identified themselves.

Motion made and seconded to accept Minutes of 2006 Annual Meeting. All in favor.

TREASURER'S REPORT – Richard Watson reviewed numbers through September 30, 2006. 49 Member Clubs have paid their dues and 7 Clubs have not renewed. He reported that the decrease in revenue from entry fees was attributed to previous accounting methods. An accounting firm was hired to oversee all the bookkeeping requirements for SM Sailing. The fee for service was less than expected for the service provided. Richard reviewed some of the line items of expenses: Championship Events awards, new website set-up and computer purchase. The budget was overspent by approximately \$300.00. Question raised on noted decrease in budget for insurance fees. Discussion on what type of insurance needs SM Sailing must address. Present policy covers Officers and Directors. Question raised if SM Sailing has need for marine insurance also. Status of Flying Scots to be investigated further to verify Pleasant Bay Community Boating has insurance coverage for these boats. Request to see Balance Sheet addressed and Richard stated he would send to anyone so requesting to see copy. Motion made and seconded to accept 2007 Budget as presented. Richard the reviewed 2008 propose budget. Discussion on entry fees with request to split Team Racing and Championship fees. Will attempt to reduce fee for annual meeting for 2008. Fee for awards reviewed and it was noted that actual cost for awards distributed for 2007 season was much greater than reflected in budget. Much appreciation to Matt Wake and Sturgis Boat Works for their efforts and generosity in assisting SM Sailing with purchase of awards. Recipients were very pleased with the awards. Motion made and seconded to accept 2008 budget as presented.

REPORT of NOMINATING COMMITTEE –

President	Peter Johns, Wianno YC
1 <sup>st</sup> Vice President	Tim Bryan, Edgartown YC
2 <sup>nd</sup> Vice President	Peter Durant, Community Boating of New Bedford
Secretary	Phyllis Partridge, Beverly YC
Treasurer	Richard Watson, Wild Harbor YC

Directors – Terms to expire 2008

John Field, Hyannis YC  
Joel Hanneman, Beverly YC  
Kenneth Van Colen, New Bedford YC

Directors – Terms to expire 2009

Gary Doodlesach, Falmouth YC  
Lisa Patten, Stage Harbor YC  
Tom Tullius, Quisett YC

Respectfully submitted: John Field, Phyllis Partridge, Wes Durant, Chairman

Motion made and seconded. All in favor.

OLD BUSINESS – Peter Johns reviewed accomplishments achieved this past year:

New Website  
On-Line Registration utilizing Regatta Network  
New membership fee structure lowering the cost to all participants  
New meeting structure utilizing Conference Calls  
Dialogue between Program Directors, coaches and SM Sailing initiated

Goals for 2008: On-Line Health and Medical History Forms  
Work with member clubs to reduce paperwork and record more electronically  
Reassess Gran Prix events and schedule  
Add more member services. Encourage and support  
Team Racing activities for both Juniors and Adults

NEW BUSINESS – Question raised on Budget Line Item for Clinics. Richard responded that monies were budgeted for clinics for both Opti sailors and 420 sailors. Team Racing will be supported with plan to bring in top level coaches.

Peter Johns reported to all representatives that SM Sailing eliminations for Ladder Events will be scheduled for the last week of June as US Sailing backed up the date for finals by 2 weeks. Important for all Clubs to recognize this change and plan accordingly for their participants. Area A Finals will be hosted by Wild Harbor YC July 14-16. Date not firm at this time.

US Sailing – reported a change in Seminar for Judge certification. Wes reported that the number of Judges in our Area has decreased to 12. If anyone is interested in preparing for the seminar for certification contact Wes Durant .

Member Services – Peter Johns is working with Peter Durant on formulating a schedule for Level 1 Certification for Instructors. US Sailing now mandates that participants must first pass the Power Boat test before completing Instructor Certification. Club Representatives should express their needs for a certification course to Peter Johns.

Meeting adjourned at 1858.

Respectfully submitted,

Phyllis Partridge  
Secretary